



Beyond Medicine Fundraising Report
As of 03/31/2008

	Target Amount	Beyond Medicine to Date**		% of Target	FY 2008 Goal	Current Year to Date		% of Goal	This Time Last Year	
Board and Leadership	\$20,100,000	\$11,001,000	5	54.7%	\$1,275,000	\$111,000	3	8.7%	\$111,000	3
<i>CSM Foundation Board</i>	\$10,000,000	\$1,000,000	2	10.0%	\$750,000	\$100,000	1	13.3%	\$100,000	1
<i>CSM Board</i>	\$10,000,000	\$10,000,000	3	100.0%	\$500,000	\$10,000	2	2.0%	\$10,000	2
<i>Other Board and Leadership</i>	\$100,000	\$1,000	0		\$25,000	\$1,000	0	4.0%	\$1,000	0
CSM Associates	\$300,000	\$300,000	17	100.0%	\$475,000	\$210,000	12	44.2%	\$210,000	12
<i>CSMLT</i>	\$100,000	\$100,000	5	100.0%	\$150,000	\$100,000	3	66.7%	\$100,000	3
<i>Physicians</i>	\$100,000	\$100,000	4	100.0%	\$300,000	\$100,000	4	33.3%	\$100,000	4
<i>Employees</i>	\$100,000	\$100,000	8	100.0%	\$25,000	\$10,000	5	40.0%	\$10,000	5
Lead Gifts	\$1,000,000	\$1,000,000	6	100.0%	\$4,750,000	\$100,000	6	2.1%	\$100,000	6
Major Gifts	\$1,000,000	\$100,000	8	10.0%	\$350,000	\$100,000	7	28.6%	\$100,000	7
Community Gifts	\$1,000,000	\$1,200,000	6	120.0%	\$395,000	\$120,000	18	30.4%	\$120,000	18
<i>BFS Community Gifts</i>		\$100,000	1		\$270,000	\$100,000	8	37.0%	\$100,000	8
<i>Other Community Gifts</i>		\$100,000	2		\$73,000	\$10,000	9	13.7%	\$10,000	9
<i>Tributes</i>		\$1,000,000	3		\$52,000	\$10,000	1	19.2%	\$10,000	1
Grants	\$1,000,000	\$1,000,000	4	100.0%	\$500,000	\$100,000	2	20.0%	\$100,000	2
Bequests	\$1,000,000	\$1,000,000	5	100.0%	\$150,000	\$100,000	3	66.7%	\$100,000	3
Events	\$1,000,000	\$100,000	6	10.0%	\$375,000	\$10,000	4	2.7%	\$10,000	4
Special Gifts and Income	\$1,000,000	\$200,000	15	20.0%	\$355,000	\$110,000	11	31.0%	\$110,000	12
<i>Designated Fund Income</i>	\$1,000,000	\$100,000	7	10.0%	\$355,000	\$100,000	5	28.2%	\$100,000	11
<i>Administered Gifts</i>		\$100,000	8			\$10,000	6		\$10,000	1
Foundation Pledge	\$1,000,000	\$1,000,000								
Total	\$28,400,000	\$16,901,000	72	59.5%	\$8,625,000	\$961,000	66	11.1%	\$961,000	67
Investment Income (thru Feb.)					\$1,700,000	\$1,200,000		70.6%	\$120,000	
Total	\$28,400,000	\$16,901,000	72	59.5%	\$10,325,000	\$2,161,000	66	20.9%	\$1,081,000	67

Note: Inv. inc. goal increased from original budget to reflect new earnings target

** Current Year to Date represents cash and secured pledges.*

*** Cumulative support promised since FY2006*



Beyond Medicine Fundraising Report

As of 03/31/2008

	Target Amount	Beyond Medicine to Date**		% of Target	FY 2008 Goal	Current Year to Date		% of Goal	This Time Last Year	
Board and Leadership	\$15,525,000	\$11,001,000	5	70.9%	\$1,275,000	\$111,000	3	8.7%	\$111,000	3
CSM Associates	\$1,850,000	\$300,000	17	16.2%	\$475,000	\$210,000	12	44.2%	\$210,000	12
Lead Gifts	\$7,500,000	\$1,000,000	6	13.3%	\$4,750,000	\$100,000	6	2.1%	\$100,000	6
Major Gifts	\$4,250,000	\$100,000	8	2.4%	\$350,000	\$100,000	7	28.6%	\$100,000	7
Community Gifts	\$3,375,000	\$1,200,000	6	35.6%	\$395,000	\$120,000	18	30.4%	\$120,000	18
Grants	\$3,500,000	\$1,000,000	4	28.6%	\$500,000	\$100,000	2	20.0%	\$100,000	2
Bequests	\$750,000	\$1,000,000	5	133.3%	\$150,000	\$100,000	3	66.7%	\$100,000	3
Events	\$700,000	\$100,000	6	14.3%	\$375,000	\$10,000	4	2.7%	\$10,000	4
Special Gifts and Income	\$1,800,000	\$200,000	15	11.1%	\$355,000	\$110,000	11	31.0%	\$110,000	12
Foundation Pledge	\$7,500,000	\$7,500,000								
Total	\$46,750,000	\$23,401,000	72	50.1%	\$8,625,000	\$961,000	66	11.1%	\$961,000	67
Goal Total	\$45,000,000			52.0%						
Investment Income (thru Dec.)					\$1,680,000	\$1,200,000		71.4%	\$120,000	
Total	\$46,750,000	\$23,401,000	72	50.1%	\$10,305,000	\$2,161,000	66	21.0%	\$1,081,000	67

Note: Inv. inc. goal increased from original budget to reflect new earnings target

* Current Year to Date represents cash and secured pledges.

** Cumulative support promised since FY2006